

Lincoln New DirectionsSM 8

Facts-At-A-Glance

Issue ages	0–85 Nonqualified and Qualified																				
Available markets	Nonqualified, Qualified (IRA and Roth IRA), TSA transfers ¹																				
Minimum single premium	\$10,000 Nonqualified and Qualified																				
Maximum single premium (without prior Home Office approval)	Ages 0–65: \$2,000,000 Ages over 65: \$500,000 The maximum premium limit is per contractowner, including previous contracts involving the same individual.																				
Fixed interest rate guarantee period	Initial: Eight years Subsequent: One year																				
Interest accounts choice of:	<ul style="list-style-type: none"> • Fixed Account • Performance Triggered Indexed Account² • 2-Year Point-to-Point Indexed Account 																				
Account allocations	<p>Fixed Account: Amounts can be allocated into or out of the Fixed Account during the 25-day reallocation period, after each contract anniversary date.</p> <p>Indexed accounts: At the end of the indexed term, amounts can be allocated into or out of the available indexed accounts during the 25-day reallocation period, after the contract anniversary date.</p> <p>The reallocation will be effective as of the contract anniversary date. The amount of the contract value available for reallocation on a contract anniversary equals:</p> <ul style="list-style-type: none"> • The Fixed Account value; plus • The sum of the indexed account values for those indexed accounts with indexed terms ending on the contract anniversary. 																				
Market Value Adjustment (MVA) ³	If you access more than the 10% annual free withdrawal before the end of the surrender charge period, it may be subject to a surrender charge and an MVA. The MVA is a positive or negative adjustment, based on the current interest rate environment at the time of the surrender. The MVA does not apply to: withdrawals after the surrender charge period, 10% annual free withdrawal, the death benefit, annuitized contracts, and contracts issued in the state of Minnesota.																				
Surrender charge period (% of accumulation value surrendered after MVA) ³	<table border="1"> <thead> <tr> <th>Contract year:</th> <th>1</th> <th>2</th> <th>3</th> <th>4</th> <th>5</th> <th>6</th> <th>7</th> <th>8</th> <th>9+</th> </tr> </thead> <tbody> <tr> <td></td> <td>9%</td> <td>8%</td> <td>7%</td> <td>6%</td> <td>4.75%</td> <td>3.5%</td> <td>2%</td> <td>0.75%</td> <td>0%</td> </tr> </tbody> </table>	Contract year:	1	2	3	4	5	6	7	8	9+		9%	8%	7%	6%	4.75%	3.5%	2%	0.75%	0%
Contract year:	1	2	3	4	5	6	7	8	9+												
	9%	8%	7%	6%	4.75%	3.5%	2%	0.75%	0%												
Nursing home and terminal illness benefits ⁴	Allows access to contract value without surrender charge or MVA if certain conditions are met. Please see the Disclosure Statement for necessary criteria and conditions. Subject to state availability.																				
Partial surrenders ⁵	Beginning in the first contract year, up to 10% of contract value may be withdrawn each contract year without incurring charges.																				
Guaranteed Minimum Cash Surrender Value	If you surrender your contract, the Guaranteed Minimum Cash Surrender Value (GMCSV) ensures that you will receive the greater of your actual contract value, less any applicable surrender charge and Market Value Adjustment, or the GMCSV. Withdrawals and surrender charges will affect the GMCSV and can result in the GMCSV being less than your premium. The GMCSV is based on a guaranteed minimum fixed interest rate, which ranges from 1%–3%.																				

¹ TSA loan provisions not available.

² Not available for contracts issued in the state of Washington.

³ Please refer to the Examples of Market Value Adjustment (MVA) and Surrender Charge Calculations (FA-MVA-CALC) for more information.

⁴ Nursing home and terminal illness benefits are provided through riders. Nursing home rider not available for contracts issued in MA.

⁵ Withdrawals are subject to income taxes and, if withdrawn before age 59½, a 10% federal penalty tax may apply. In addition, a surrender charge and a Market Value Adjustment will apply during the surrender charge period.

Death benefit (prior to annuitization)	Upon the death of a contractowner or annuitant, beneficiaries may receive the greater of the: <ul style="list-style-type: none"> • Contract value; or • Single premium paid minus any prior surrenders and surrender charges, accumulated at the guaranteed minimum fixed interest rate.
Scheduled maturity date	Later of 10th contract anniversary, or anniversary on or immediately following the annuitant's 90th birthday. Maturity date may be changed to any date after the second contract year. ⁶
Choice of income options (annuitization)	After the second contract year ⁶ the full contract value without an MVA or surrender charge may be received under a number of income payment options, including an income that cannot be outlived.

Account guarantees	
Fixed Account	Guaranteed minimum fixed interest rate is set at issue and varies by contract year: Contract years 1–8 = 2.00% Contract years 9+ = Between 1.00% and 3.00%
Performance Triggered Indexed Account	Guaranteed minimum specified rate: 2.50%
2-Year Point-to-Point Indexed Account	Guaranteed minimum indexed interest cap: 7.00%

⁶ For contracts issued in Florida, "after the first contract year."

Important disclosures. Please read.

There is no additional tax deferral benefit for annuity contracts purchased in an IRA or other tax-qualified plan, since these are already afforded tax-deferred status. Therefore, an annuity should only be purchased in an IRA or qualified plan if the client values some of the other features of the annuity.

Contract also known as policy. Contract value also known as accumulation value.

After the surrender charge period, Lincoln reserves the right not to offer any of the indexed accounts.

Guarantees are backed by the claims-paying ability of The Lincoln National Life Insurance Company.

*Lincoln New Directions*SM single premium deferred annuity (contract form 94-523, or state variation) is a fixed indexed annuity issued by The Lincoln National Life Insurance Company and may not be available in all states (may be referred to as "equity indexed annuity" in certain states). The contract may be subject to a Market Value Adjustment. Contract may be referred to as "certificate" in certain states (certificate may not be available in all states). The certificate is a group annuity certificate issued under a group annuity contract issued by The Lincoln National Life Insurance Company to a group annuity trust.

Lincoln New Directions is a fixed indexed annuity intended for retirement or other long-term needs. It is intended for a person who has sufficient cash or other liquid assets for living expenses and unexpected emergencies, such as medical expenses. *Lincoln New Directions* is not a registered security or stock market investment and does not directly participate in any stock or equity investments, or index. The index used is a price index and does not reflect dividends paid on the underlying stocks.

Waiver of Surrender Charges for Nursing Home Confinement Rider and Waiver of Surrender Charges for Terminal Illness Rider (form AE-119 and form AE-170, respectively, or state variation) may not be available in all states. Nursing home rider not available for contracts issued in MA.

The exact terms of the annuity are contained in the contract and any attached riders, which will control The Lincoln National Life Insurance Company's contractual obligations. For complete information about the annuity, please also read the *Lincoln New Directions* Client Guide, Disclosure Statement, or contact your Lincoln National Life Insurance Company representative.

This material was prepared to support the promotion and marketing of an insurance product. Neither the insurance company, its distributors nor their respective employees and representatives provide tax, accounting, or legal advice. Any tax statements contained herein were not intended or written to be used, and cannot be used, for the purpose of avoiding U.S. federal, state, or local tax penalties. Clients should consult their own independent advisor as to any tax, accounting, or legal statements made herein.

www.LFG.com

©2007 Lincoln National Corporation
Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

LFD0701-0147-1
FAX-0310-07 RP 05/07
Order FA-FACTS-NEW8



Not a deposit	Not FDIC-insured	Not insured by any federal government agency	
Not guaranteed by any bank or savings association		May go down in value	